

**BANGLADESH INLAND WATER TRANSPORT AUTHORITY (BIWTA)
141-143, MOTIJHEEL COMMERCIAL AREA, DHAKA-1000, Bangladesh**

No: 18.11.0000.311.14.048.2019/২৯৬৪

Date: 02-03-2020

Minutes of the Pre Tender Meeting held on 18-02-2020 at 11:30 hrs. at the conference room of BIWTA Bhaban (Level-6), 141-143, Motijheel C/A, Dhaka-1000, Bangladesh in connection with the Tenders for "Procurement of 4 Nos. 24" Cutter Suction Dredger and Ancillary Vessel with Other Accessories" (GD-13), tender No. 18.11.0000.311.14.048.2019/2591, dated:26-01-2020.

A Pre Tender meeting was held in the conference room of BIWTA on 18.02.2020 at 11:30am. The Meeting was presided over by the Member (Engineering), BIWTA. The Chief Engineer (Dredging) & Project Director, Additional Chief Engineer (Marine-1), Additional Chief Engineer (Marine-2), Superintending Engineer (Mech.) & other official concerned of BIWTA were present in the meeting. The representatives from Karnafuly Shipbuilders Limited, Khulna Shipyard Ltd., Dekker Dredging, Netherland & A. C Roy & CO, Kolkata attended the meeting.

Some questions were raised verbally and written in the meeting by the representatives of the above mentioned tenderer. All clarifications sought or questions raised were discussed and answered by the BIWTA officials concerned. The raised questions or sought clarifications with their corresponding answers/clarifications are given below :

Sl no.	Tender Clause No.	Tender Conditions given by BIWTA	Questions/Clarifications sought by the prospective tenderer	Answers/Clarifications
01	1.16 of technical specification of 24" CSD	The vessel including its hull, Main propulsion and auxiliary engines, other equipment and machinery shall be designed, built classed for coastal water and manufactured under the supervision of reputed international classification society of Lloyds/ABS/NKK/DN V.GL being a member of IACS.	Requested to design the vessel including its hull, main propulsion and auxiliary engines, other equipment and machinery shall be built, classed for coastal water and manufactured under the supervision of "International Classification Society who is a full member of IACS".	This condition shall remain unchanged.
02	ITT clause 14.1(b) of Tender Data Sheet	The foreign reputed dredger manufacturer must submit of its at least 20 (twenty) years' experience in manufacturing & overseas supply of class dredgers with proven documentary evidences. The foreign reputed dredger manufacturer must	As a Tenderer do we need to furnish a confirmation from a dredger manufacturer of (EU countries/UK/USA/Australia/Canada/Japan) as specified in your tender that the construction of Dredgers shall be carried out as per their drawing and Design, being appointed as a sub-contractor having at	This condition shall remain unchanged.

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		submit proven satisfactory performance certificate of its class dredgers which is issued by its client (s) supplied.	least 20 (twenty) years' experience in manufacturing & overseas supply of class dredgers in order to seek our qualification?	
03	ITT clause 14.1(b)(i) of Tender Data Sheet	<p>The minimum specific experience as Supplier in supply of similar Goods (Class dredgers or class vessel) of at least 01(One) contract successfully completed within the last 05 (five) years, each with a value of at least BDT 3600.00 (Three thousand & six hundred) million or US\$ 43.00 (Forty-three) million.</p> <p style="text-align: center;">Or</p> <p>The minimum specific experience as Supplier in supply of similar Goods (Class dredgers or class vessel) of at least 02 (Two) contract(s) successfully completed within the last 05 (five) years, each with a value of at least BDT 1800.00 (One Thousand & eight hundred) million or US\$ 21.00 (Twenty one) million.</p>	Asked for a Confirmation about the Exchange Rate that may be considered for the conversion in order to substantiate the order value of similar works.	The conversion/ Exchange rate is applicable on the date of tender opening of that concerned work which will be used as value of similar works.
04	ITT clause 15.1(a) of Tender Data Sheet	The minimum amount of liquid asset or working capital or credit facility is BDT 4440.00 (Four thousand and four hundred and forty) million or	Requested for a Confirmation about the Exchange Rate that may be considered for the conversion value of Liquid Assets/ Working Capital for qualification.	The Tenderer shall submit Bank Certificate of liquid asset or working capital or credit facility on exchange rate of

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		equivalent US\$ 52.00 (Fifty-two) million.		issuing date of that certificate.
05	GCC clause 32.1, (Page 74-81)	There is a provision in the tender document to inspect the engines, generators and other auxiliary items of Dredgers & crane Boats in different stages.	Can the stage Inspections in case of goods are manufactured in India be clubbed for Dredgers and Crane Boats?	The stage Inspections shall be conducted according to GCC clause 32.1 of the tender document.
06	GCC clause 23.2, (Page 61)	For Goods supplied from abroad as per INCOTERM CIF or CIP” & Price Schedule Form PG4-3B.	Goods supplied from abroad shall be as per INCOTERM CIF or CIP however in the relevant price schedule from PG4-3B in column 9 you have stated ‘Vat Payable on Account of Supplier if the contract is awarded’- ‘If applicable as per Vat Act’. Both seem to be contradictory. Please clarify that should we manufacture the goods in India and deliver through Inland Transportation via river ways, leviable tax if any in Bangladesh shall not be in our scope. As per INCOTERMS we understand that the Exporter pays the Tax in the exporter’s country and Importer pays the Tax in importer’s country. Kindly furnish the clear information and amend the Price Schedule Form PG4-3B as applicable.	The tenderer shall follow ITT Clause 23 and GCC clause 29 for the Tender Prices, Tax & Price Schedule Form PG4-3B.
07	Price Schedule for Goods (Form PG4-3B)	In addition to the CIF/CIP price specified in ITT 23.12(a), the price of the Goods manufactured outside Bangladesh shall be	Please confirm by CIP or CIF, tenderer shall quote the price of goods manufactured outside Bangladesh.	The Unit price “CIP [Chattogram port/ Mongla port] Or CIF [Chattogram port/ Mongla port]” as

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SI no.	Tender Clause No.	Tender Conditions given by BIWTA	Questions/Clarifications sought by the prospective tenderer	Answers/Clarifications
	(Page No-94) & ITT Clause 23.12 (d) (Page No-38)	quoted: Dredger Base, BIWTA, Narayanganj, Bangladesh. & Price Schedule for Goods (Form PG4-3B) [Group B Tenders: Goods Manufactured outside Bangladesh, to be imported]		stated in Column-06 of Price Schedule for Goods (Form PG4-3B) and in the ITT Clause 23.12 (d) shall be replaced by “ CIP [Dredger Base, Narayanganj, Bangladesh] ”.
08	1.28 of technical specification of 24" CSD (Page-123)	The technical Specification of online monitoring system stated in Section 1.28 of technical specification of 24" Cutter Suction Dredger (Page- 123-128)	Please generalize the Technical Specification of online monitoring system as stated in Section 1.28 of technical specification of 24" Cutter Suction Dredger (Page- 123)	<p><i>If any Manufacturer is restricted under the mentioned specification as per the tender document then other equivalent/Better Specification of Real Time Dredge Monitoring Solution for Cutter Suction Dredger can be offered.</i></p> <p>In addition to the above, the following features shall be applicable for existing (previous) technical specification as well as equivalent offer of online monitoring system.</p> <p>For on Dredge Software:</p> <p>i) Should Support Print of plans and cross sections of the dredging area being true to scale.</p> <p>ii) Should Support Export of the data into</p>

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				<p>CAD- or GIS-programmes.</p> <p>iii) Should Support Dredger obstacles, intermediate medium and other special features of the deposit</p> <p>iv) Should Support Operation Data Dashboard (visualization of dredging performance).</p> <p>For Remote Monitoring Software in Office providing real time field information to office when field dredgers are connected to office through Internet using cellular or some other communication:</p> <p>i) Volume estimation of removed material</p> <p>ii) Monitoring of the fuel efficiency of the all operating dredgers.</p>
09	-	-	Would you allow any factor of escalation in order to evaluate a work order of previous years to bring it to the equivalence of current year, if so, please state the factor year wise for the last five years?	No, there is no scope of escalation in order to evaluate a work order of previous years to bring it to the equivalence of current year.



10. The following instruction shall be added in the clause 1.16 of Technical Specification of 24" Cutter Suction Dredger and clause 1.0 of Technical specification of crane boat: "The Shipyard has to follow strictly the class regulation to obtain appropriate class notation mentioned in the tender document."
11. After discussion, Member (Engineering) concluded the meeting with thanks.
12. This minutes shall be the integral part of the tender document. All other conditions shall remain unchanged.

Signed/-
(Md. Abdul Matin)
Chief Engineer (Dredging)
&
Project Director

Distribution:

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3. Yeun-Soo Heavy Industry Co.,Ltd., 258 Janghang-ro, Janghang-eup, Seocheon, Chungnam, Kores 33676, Tel: +82-41-956-8825, Fax +82-41-956-8826, E-mail: yeunsoon7@hanmail.net.
4. A.C. Roy & Co.,Diamond Heritage Building, 16 Strand Road, Room No 1505, Kolkata – 700 001, Tel: (033) 2262 8600/ (033) 6645 1291/ (033) 6645 1292 E-mail: ho@acroyshipbuilders.in/ acroy55@yahoo.com.
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Chief Engineer (Dredging)
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Project Director